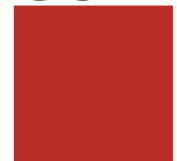


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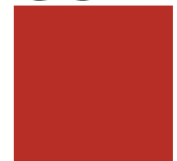
## *Transnational Framework Agreements (TFA) – A phenomenon concentrated in Europe*

- *International Framework Agreements (IFA)*
  - - stipulated by the GUF (*Global Union Federation*)
  - - applied globally
  - - minimum standards (ILO Declaration, 1998)
- TFAs developed also in Europe particularly since 2000. They can be signed by European Industry Federations, EWCs and national trade unions. They are called *European framework agreements (EFA)*

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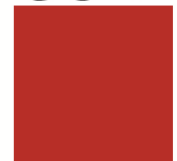
# Quantitative development

- **224 TFAs in 2012**
- 19 (1988-2000)
- 200 (2001-2011)
- Approximately 85% of TFAs signed with companies based in continental Europe (coordinated market economies: FR, DE, SE, NL...)
- (source: AUDENCIA Nantes – Institute for Global Responsibility)

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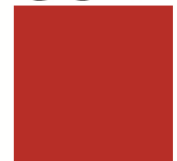
# Distribution (I)

- |   |    |
|---|----|
| ○ USA   | 18 |
| ○ South Africa  | 3  |
| ○ Brazil  | 3  |
| ○ Indonesia   | 2  |
| ○ Australia, Canada, Japan, Malaysia, New Zealand, Russia |    |
| ○ Total: 32   |    |
- (source: AUDENCIA Nantes – Institute for Global Responsibility)

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## Distribution (II)

I Iron & Steel 52

- Energy 27
- Food & Beverages 24
- Chemistry 21
- Building 18
- Financial services 16
- IT 12
- Commerce 11
- Graphics, Safety, Transportation, Tourism, Textiles, Cleaning, Temporary work

○ (source: AUDENCIA Nantes – Institute for Global Responsibility)

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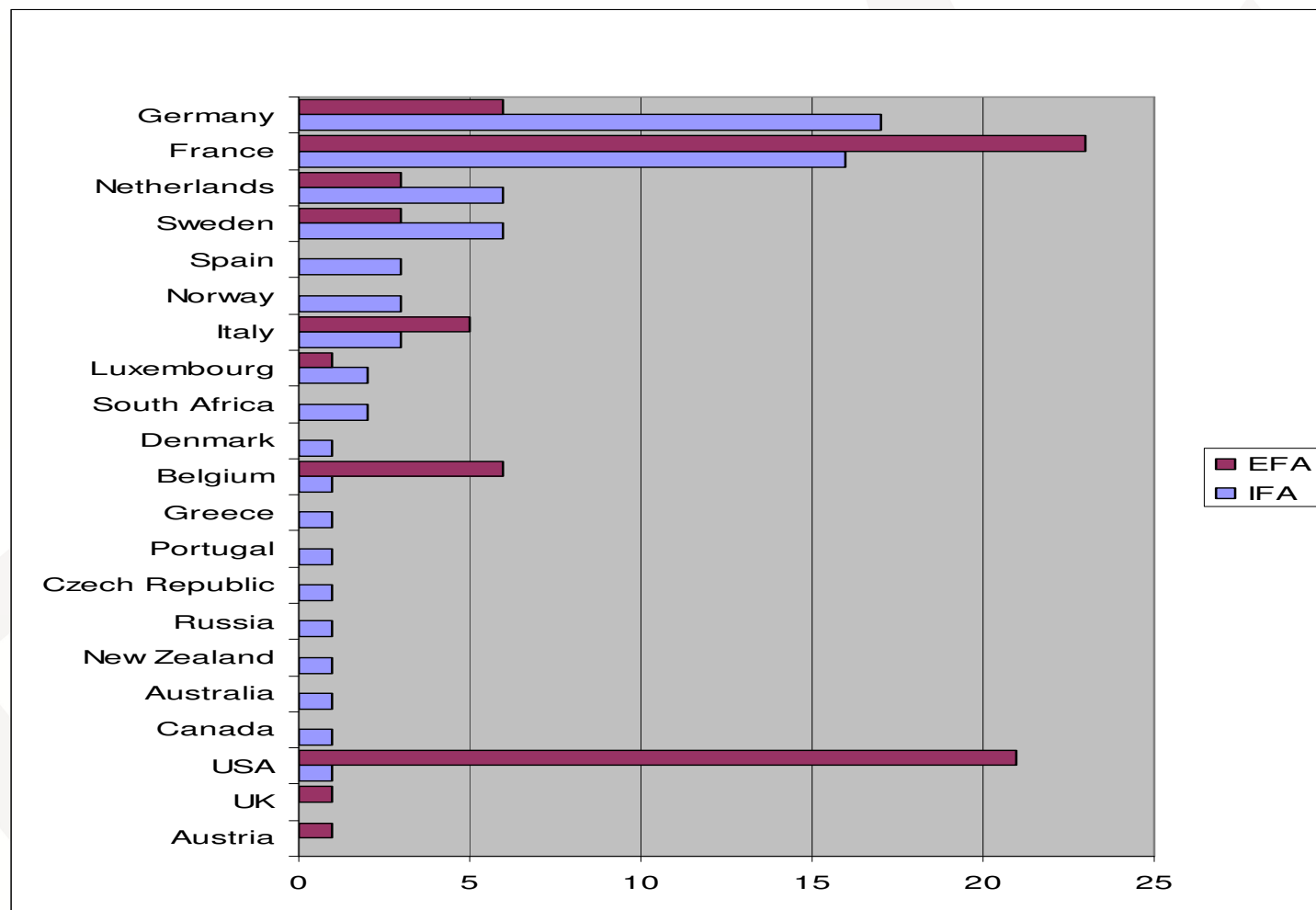
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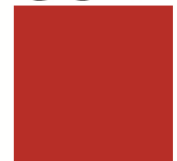
## Geographic distribution of TFAs



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UGT de Catalunya



DGB

SERTUC  
the TUC in London, the  
South East and Eastern Region



fdt  
des choix, des actes  
Rhône-Alpes



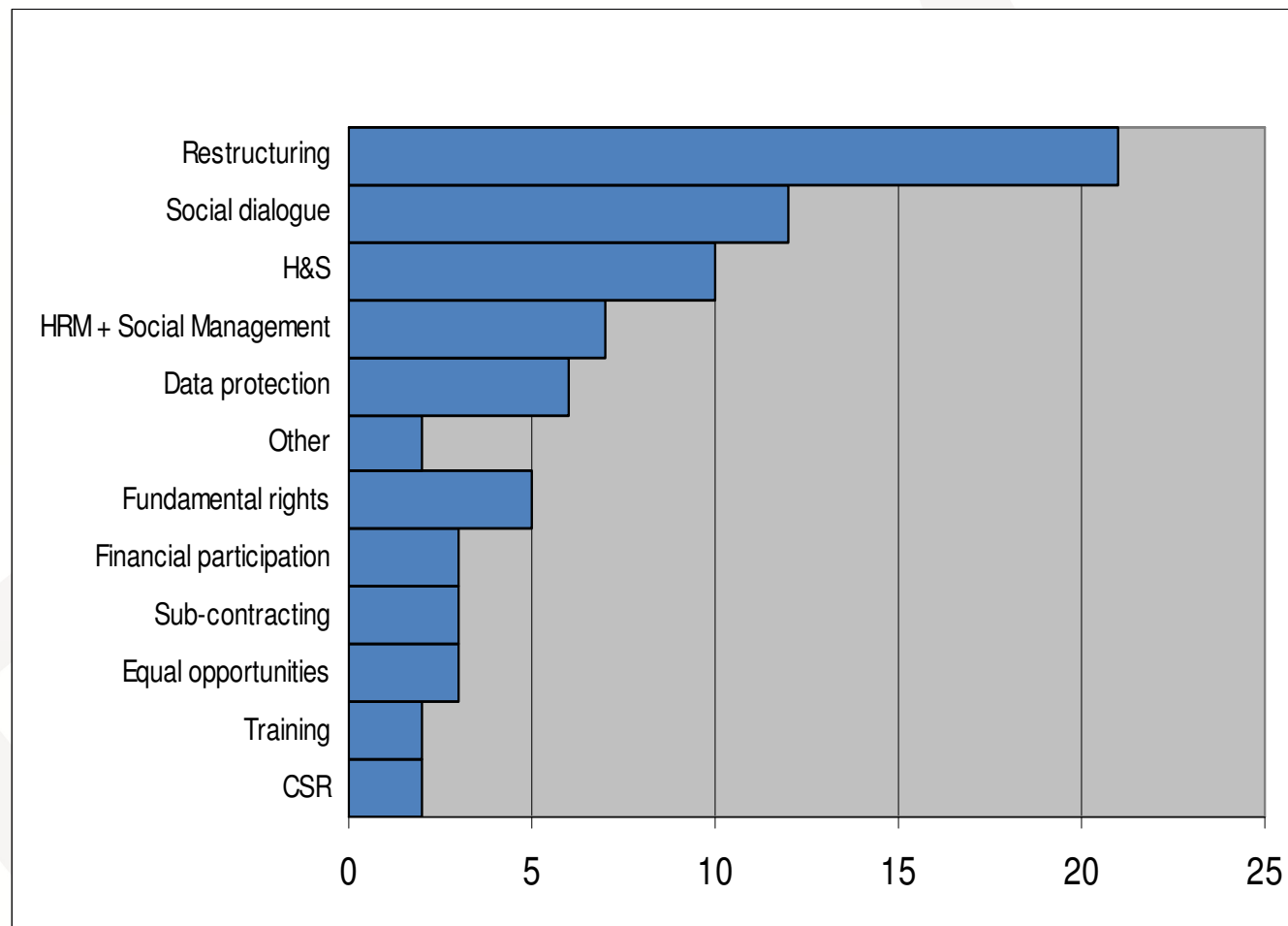
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## EFA Contents



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